

# PILOTS

## PERSPECTIVES FROM MUNICIPAL PROFESSIONALS

Thursday, January 21 | 10am - Noon

Fee: \$50.00

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**REGISTER**

Providing municipal tax incentives to attract investment while advancing a community's comprehensive planning outcomes has proven to be a powerful tool but not without significant controversy. Misunderstanding and confusion (both from elected officials and the public) can ultimately result in failed redevelopment efforts and political blowback. This webinar will explore: **WHAT** are New Jersey's Tax Abatement Programs, **WHY** Payments in Lieu of Taxes ("PILOTs") are beneficial in the right circumstances, **HOW** to leverage long and short-term tax abatements, and **WHEN** it is appropriate and necessary to take advantage of these tools.

### SPEAKERS

- **Joseph P. Monzo**, Principal, JPMonzo Municipal Consulting (**Moderator**)
- **Bhavini A. Doshi, Esq.**, Partner, Mcmanimon Scotland & Baumann
- **The Honorable Sheena Collum, MPA**, Mayor, South Orange Village / Executive Director, APA New Jersey
- **Charles W. Latini, Jr., AICP, PP**, Principal, L&G Planning / President, APA New Jersey
- **Josh M. Mann, Esq.**, Co-Founder, Iron Ore Properties LLC / Vice President, New Jersey Builders Association
- **Marie Procacci-Blaskey**, Tax Assessor, Eastampton Township / Former President, Assoc. of Municipal Assessors of NJ
- **Sherry L. Tracey**, Senior Managing Director, Phoenix Advisors, LLC

### CREDITS

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Finance for RMC | Office Admin for QPA  
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Property Administration

Approved for AICP CM 2.0 | Law

